## **Organizational Risk Management: The Widget Company Case Study**

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**Organizational Risk Management: The Widget Company Case Study**

### **Background**

The Widget Company is an East Coast, manufacturing firm that builds several types of widgets according to standard specifications. They design and make two to three new types of widgets each year. They have a sales volume of $25 million and a core base of 22 loyal customers with continuous orders and a constantly changing range of 18 – 30 customers who order only once or twice. They want to increase to 40 core customers and double the number of single orders. They’ve installed a new, automated manufacturing control system (MCS) from Vendor C to help them increase production without expanding their workforce. The Widget Company has 80 employees in several areas: senior management (4), administration and accounting (8), manufacturing plant workers (60), shift supervisors (3), salesmen (4), and IT (1).

All customer orders come in through their salesmen. Accounting makes sure the customer has paid previous bills before the order is passed to Ames, the plant manager for production scheduling. The vice-president, Smart, is the widget designer. Requests for new designs go to him, and he works with Ames to ensure that it is something they can make. They hope the new MCS will speed up this process. They don’t have more than a basic Web site yet, but they are seriously considering building one that core customers can use to place repeat orders and that new, potential customers can use to see what types of new widget designs they have.

Each shift supervisor coordinates with Ames to see what production runs are required for the shift. The shift supervisors are responsible for scheduling during their shifts and coordinating with the follow-on supervisor in case of delays. The new MCS requires training to use, so the shift supervisors and some of the staff floor workers have had some training. They will be evaluating their progress in four months to determine if they want to add a second automated production line. The salesmen are under pressure to increase their sales to use the automated system to capacity. They have a recently hired IT person (Quinn) to help them with their rapidly increasing computer support. They previously relied on whoever in the office understood computers and a third-party service provider (Vendor B).

The Widget Company’s competitive edge has always been their customer service, the high quality of their widgets, their ability to rapidly produce high volumes of widgets, their ability to build custom-designed widgets, and being the only game in town.

A competitor opened up across the county with a fully automated factory floor. They make other things besides widgets, but they also have the capacity to produce high-quality, high volumes of widgets at lower prices. They have the potential for cutting into the Widget Company’s customer base.

With the new competitor, maintaining their competitive edge has become critical to their survival.

*Figure 1: The Widget Company’s Organization Chart*

President  
(Willis)

Senior Admin  
(Maple)

Vice President  
(Smart)

Financial Manager (Fennel)  
(Ames)

Plant Manager  
(Ames)

Office Manager  
(Smith)

Shift Supervisors

Accounting  
(Left, Right)

Secretarial  
(Elm, Oak, Willow)

Salesmen  
(Coruna, Kelson, Warner, Watkins)

(Green)

(Red)

(Blue)

IT

(Quinn)

General Office Support

Shop Floor Workers  
(60)

### **Student Instructions**

Vice President Smart wanted an evaluation of the company’s information security, in light of the new competitor, their increased reliance on computers, and several recent personnel changes. The analysis team for OCTAVE is composed of one of the salesmen (Coruna), a secretary (Oak), a shop floor supervisor (Red), and the new IT person (Quinn). The plant manager, Ames, may be on the team, if needed, as could an accountant (Left) and a secretary (Elm). The team collected and documented asset information, general personnel information, current strategic practices, and evaluation criteria for Widget Company. They have hired you to help in building the proposed plans.

Your task is to complete the Risk Mitigation Plans for Widget Designs and Protection Strategy for Strategic Practices and identify action plans for presenting to VP Smart using the materials provided by the OCTAVE team and the templates included below.

Mitigation Plans Template

|  |  |
| --- | --- |
| **Mitigation Plan for [enter type of threat]** | |
| **Questions** | **Actions** |
| What actions could you take to recognize or detect this threat type as it is occurring?  What actions could you take to resist or prevent this threat type from occurring?  What actions could you take to recover from this threat type if it occurs?  What other actions could you take to address this threat type?  How will you test or verify that this mitigation plan works and is effective? | *Consider administrative, physical, and technical actions that you could take.* |

Protection Strategy Template

|  |  |
| --- | --- |
| **Protection Strategy for Strategic Practices**  **Security Awareness and Training (SP1)** | |
| **Questions to Consider** | **Strategies** |
| * What can you do to maintain or improve the level of information security training that all staff members receive? (Consider awareness training as well as technology-related training.) * Does your organization have adequate in-house expertise for all supported technologies? What can you do to improve your staff’s technology expertise? * What can you do to ensure that all staff members understand their security rules and responsibilities? |  |
| **Issues:** What issues related to security awareness and trainingcannot be addressed by your organization? | |

|  |  |
| --- | --- |
| **Protection Strategy for Strategic Practices**  **Security Strategy (SP2)** | |
| **Questions to Consider** | Strategies |
| * Are security issues incorporated into your organization’s business strategy? What can you do to improve the way in which security issues are integrated with your organization’s business strategy? * Are business issues incorporated into your organization’s security strategy? What can you do to improve the way in which business issues are integrated with your organization’s security strategy? * What can you do to improve the way in which security strategies, goals, and objectives are documented and communicated to the organization? |  |
| **Issues:** What issues related to security strategy cannot be addressed by your organization? | |

|  |  |
| --- | --- |
| **Protection Strategy for Strategic Practices**  **Security Management (SP3)** | |
| **Questions to Consider** | **Strategies** |
| * Does management allocate sufficient funds and resources to information security activities? What level of funding for information security activities is appropriate for your organization? * What can you do to ensure that security roles and responsibilities are defined for all staff in your organization? * Do your organization’s hiring and retention practices take information security issues into account (also applies to contractors and vendors)? What can you do to improve your organization’s hiring and retention practices? * What can you do to improve the way in which your organization manages its information security risk? * What can you do to improve the way in which security-related information is communicated to your organization’s management? |  |
| **Issues:** What issues related to security management cannot be addressed by your organization? | |

|  |  |
| --- | --- |
| **Protection Strategy for Strategic Practices**  **Security Policies and Regulations (SP4)** | |
| **Questions to Consider** | **Strategies** |
| * What can you do to ensure that your organization has a comprehensive set of documented, current security policies? * What can you do to improve the way in which your organization creates, updates, and communicates security policies? * Does your organization have procedures to ensure compliance with laws and regulations affecting security? What can you do to improve how well your organization complies with laws and regulations affecting security? * What can you do to ensure that your organization uniformly enforces its security policies? |  |
| **Issues:** What issues related to security policies and regulations cannot be addressed by your organization? | |

|  |  |
| --- | --- |
| **Protection Strategy for Strategic Practices**  **Collaborative Security Management (SP5)** | |
| **Questions to Consider** | **Strategies** |
| * Does your organization have policies and procedures for protecting information when working with external organizations (e.g., third parties, collaborators, subcontractors, or partners)? What can your organization do to improve the way in which it protects information when working with external organizations? * What can your organization do to improve the way in which it verifies that external organizations are taking proper steps to protect critical information and systems? * What can your organization do to improve the way in which it verifies that outsourced security services, mechanisms, and technologies meet its needs and requirements? |  |
| **Issues:** What issues related to collaborative security management cannot be addressed by your organization? | |

|  |  |
| --- | --- |
| **Protection Strategy for Strategic Practices**  **Contingency Planning/Disaster Recovery (SP6)** | |
| **Questions to Consider** | **Strategies** |
| * Does your organization have a defined business continuity plan? Has the business continuity plan been tested? What can you do to ensure that your organization has a defined and tested business continuity plan? * Does your organization have a defined disaster recovery plan? Has the disaster recovery plan been tested? What can you do to ensure that your organization has a defined and tested disaster recovery plan? * What can you do to ensure that staff members are aware of and understand your organization’s business continuity and disaster recovery plans? |  |
| **Issues:** What issues related to contingency planning and disaster recovery cannot be addressed by your organization? | |

|  |  |
| --- | --- |
| **Protection Strategy for Operational Practices**  **Physical Security (OP1)** | |
| **Questions to Consider** | **Strategies** |
| * What training and education initiatives could help your organization maintain or improve its physical security practices? * What funding level is appropriate to support your organization’s physical security needs? * Are your policies and procedures sufficient for your organization’s physical security needs? How could they be improved? * Who has responsibility for physical security? Should anyone else be involved? * What other departments in your organization should be involved with physical security? * What external experts could help you with physical security? How will you communicate your requirements? How will you verify that your requirements were met? |  |
| **Issues:** What issues related to physical security cannot be addressed by your organization? | |

|  |  |
| --- | --- |
| **Protection Strategy for Operational Practices**  **Information Technology Security (OP2)** | |
| **Questions to Consider** | **Strategies** |
| * What training and education initiatives could help your organization maintain or improve its information technology security practices? * What funding level is appropriate to support your organization’s information technology security needs? * Are your policies and procedures sufficient for your organization’s information technology security needs? How could they be improved? * Who has responsibility for information technology security? Should anyone else be involved? * What other departments in your organization should be involved with information technology security? * What external experts could help you with information technology security? How will you communicate your requirements? How will you verify that your requirements were met? |  |
| **Issues:** What issues related to information technology security cannot be addressed by your organization? | |

|  |  |
| --- | --- |
| **Protection Strategy for Operational Practices**  **Staff Security (OP3)** | |
| **Questions to Consider** | **Strategies** |
| * What training and education initiatives could help your organization maintain or improve its staff security practices? * What funding level is appropriate to support your staff security needs? * Are your policies and procedures sufficient for your staff security needs? How could they be improved? * Who has responsibility for staff security? Should anyone else be involved? * What other departments in your organization should be involved with staff security? * What external experts could help you with staff security? How will you communicate your requirements? How will you verify that your requirements were met? |  |
| **Issues:** What issues related to staff security cannot be addressed by your organization? | |

### **Materials Collected by the Widget OCTAVE Team**

Asset Information

They have the following assets:

**MCS, a new manufacturing control system** – Vendor C developed the manufacturing control system and supports it 24/7, although it is currently used only during the first and some of the second shift and runs in parallel with the older manual manufacturing system. Vendor C must respond to any problem with the system within four hours. The vendor set up email capability to communicate with the shift supervisors and a Web server to store the latest version of the control system’s documentation. The vendor accesses email from the shift supervisors using a direct dial-in line to the Widget Company control system server. The vendor can also remotely upgrade the production software and the Web-based documentation for the control system.

**COTS (commercial-off-the-shelf) personnel database** – This database is managed by the Widget Company administration. The personnel database stores all personnel information, including salary, benefits, disciplinary actions, workman’s compensation records. The personal computers (PCs) that access the database sit in open cubicles. The database is on Server 2, but is accessible only by managers. This hardware and software is supported through a maintenance contract with Vendor B.

**Office System –** This system includes the managers’ PCs, the administrative PCs, two servers, and the network. It also includes a lot of software for the inventory, financial records, electronic widget designs, word processing, spreadsheets, email, etc.

**Managers’ PCs** – All senior managers and shift supervisors have networked PCs that contain strategic and operational plans, conceptual and design documents for proposed new widgets, and customer information (orders and shipments). The master copy of all data is kept on a separate server (Server 2) from the email and basic Web page (Server 1). Vendor B used to maintain the managers’ PCs and server, but Widget’s new IT person (Quinn) has taken that over. There is only one local Internet Service Provider (ISP) to provide email and Internet access. The Widget Company’s managers use that ISP at work for business and at home for personal activities.

**Administrative PCs** – These have access to all personnel records, widget design specifications, customer records, and all servers except for the one used with the new MCS.

**PDAs and home PCs** – All of the managers, salesmen, and the senior administrative assistant have home PCs that link into the Widget Company’s office computer system. They also have new personal digital assistants (PDAs) that can download schedule and other types of information so that everyone can remain up-to-date while on the road.

**Plant architectural drawings, designs, and maintenance records** – These records are a collection of paper files kept in a drawer in the president’s office. These also include the specifications for the security system, physical layout, and the upgrades built to handle the increased automation.

**Widget design specifications** – Each type of widget has its own specific design, documented in both paper and electronic documents. The electronic versions of the designs are translated into special input format by Vendor C for the manufacturing control system. There are 12 basic designs and 23 variations. These designs are referred to in customer order documents by their unique reference number. Only seven of the basic designs have been converted for the MCS.

**Customer records** – The customer orders are called or emailed in by salesmen to two of the administrative staff, who rotate order-taking duties with general office support. The customer records reside on a server accessible by all administrative and manager workstations (Server 1).

**Financial records** – Accounting keeps a set of records for all contracts, billing, receipts, taxes, loans, salaries, etc. These records reside on Server 2 and have been encrypted by the new IT person (Quinn). Quinn, the two accountants, and the office manager can encrypt/unencrypt files.

**Production schedules** – Based on the customer requests and the plant manager’s shift assignments, all shift supervisors set up the production schedules for their shifts on a weekly basis. Some adjustments are made as needed for overruns or unexpected delays. Schedules are either paper or electronic, based on the preference of the shift supervisor.

**Inventory** – Additional widgets are stored in the back corner of the shop floor. They keep a backlog of the standard set of widgets at all times. New designs are made only when requested. The inventory is kept on Server 2 and is managed jointly by the office admistrative personnel, accountants, and plant manager.

General Personnel Information

| **Job Title** | **Name** | **Responsibilities** | **Background and Other Information** |
| --- | --- | --- | --- |
| President | P. Willis | Long-range planning, external interfaces, overall management, customer interface (the personal touch) | Started this company in his garage with J. Smart. Primarily interested in continuing to expand the company and increase profit margin. Keeps in personal contact with core customers and investors, and handles the customer interface part of special orders. Plays a lot of golf. |
| Vice President | J. Smart | Oversight of day-to-day operations across shop floor and office; design of new widgets; hiring and termination | Technically savvy and up-to-date with computers. Responsible for bringing in the automated system and hiring a full-time IT person. Worried about information security. Does all of the new design specifications and special orders. Starting to work with Quinn on security issues. |
| Office Manager | M. Smith | Manages all office supply and non-shop floor purchasing and the cleaning contractor. Manages all office personnel | Was not too happy about the new IT person. Quinn was hired over her objections. Wanted the responsibility and saw it as an opportunity for learning and expansion that’s now lost. Now recognizes that there is a lot to learn and is trying to help Quinn. |
| Plant Manager | J. Ames | Creates master production schedule for each week based on customer orders and inventory; works with Smart to ensure new designs are feasible | Very knowledgeable in design and production of widgets. Moved up in the company from shift supervisor. Enthused about MCS. Has been concerned about the increasing numbers of specialty design orders and the time it takes to verify new designs. Keeping an eye on the mood of the shop floor workers as everyone settles in with MCS. |
| Financial Manager | G. Fennel | Manage budgets, finances, and contract reviews. Approval and signature on all contracts. | Promoted 2 years ago from an accountant to manage Widget Company’s growing financial work. Took over budgets from Smart. |
| Shift Supervisor | L. Green | First shift management – schedules widget runs and personnel; manages the new automated system | Trying to work with other shift supervisors to move more production runs to first shift now that the automated system is freeing up more people to work on the older equipment. |
| Shift Supervisor | T. Blue | Second shift management | Has learned the newer equipment and is starting to use it for limited production runs on his shift. Not willing to move any of the runs to first shift. |
| Shift Supervisor | S. Red | Third shift management | Has the least seniority (only on the job two months) and is the most likely to see his production runs moved to the other shifts. Very worried about the job; got promoted suddenly when the former shift supervisor left for the rival across town. |
| IT | A. Quinn | Maintains office computers and applications; serves as the interface with vendors; manages phone system and other office equipment | Very new – was hired only three months ago. Straight out of college with a degree in information technology with a few security-related courses. Really wants to train people on computers and their applications and improve security. Too new to know the right way to go about getting approval for upgrades. Rapidly becoming irreplaceable. |
| Salesman | H. Coruna | Customer contact, contract generation, sales | Been with the company seven years and does not use the laptop for anything other than browsing the Internet and sending email. Carries paper and glossy sales materials and specifications and phones the orders in, usually to A. Elm. |
| Salesman | I. Warner | Customer contact, contract generation, sales | New but very enthusiastic. Keeps up with technology and keeps all of the customer information close at hand on the laptop and PDA. Constantly networked back to the main office. Sends orders by email. Likes to show customers the latest widget specifications to close the deals. |
| Accountant | S. Left | Salary and budget administration | An accountant with six years of experience, all with this firm. Has access to all personnel and financial information, including customer order data. Computer savvy, but has trouble remembering passwords. |
| Sr. Administration | L. Maple | Coordinates and manages all administrative staff. Manages Mr. Willis’s schedule and work | Willis’s and Smart’s personal assistant, has been with the company for 10 years. Nothing gets done in the business offices without Maple’s oversight. Maple has access to all files and all rooms. |
| Administration | A. Elm | Takes orders from salesmen, some customer interface, and manages the insurance claims and procedures | A former temporary employee, now full-time for about a year. Eager to learn everything, has volunteered to learn all of the systems and databases and has been learning as much as possible from Quinn about the networks and computers. Very computer savvy. |
| Senior Shop Floor Worker | D. Ash | First shift worker, can work on all of the different widgets but is only partly trained on the new automated system | Has 20 years in this company. Been here from the beginning. Loyal but worried about the future. Very leery of new technology. Not computer-savvy. |
| Shop Floor Worker | P. Smithers | First shift worker, can work on all of the different types of widgets. Has learned to work with the automated system | Has 10 years with this company. Would like to move up to second shift supervisor. Keeps up with advances in related technology and has a computer at home. |
| Shop Floor Worker | E. Beggs | Third shift worker, works on most of the different types of widgets. Has not learned the automated system yet | Has two years at this job, does not intend for this to be a career, but needs to save money for college. |
| Shop Floor Worker | O. Moore | Second shift worker, works on the most commonly ordered widgets, and is learning to work on the rest. Has learned to work with the automated system | Has four years at this job, a new family to support, and is very concerned about the automation and what it means to his job. |

Current Strategic Practices of the Widget Company

The following tables summarize the survey information from the Widget Company interview participants for each area of strategic practices. The information for each area is provided in two tables. First, a summary of the answers to the survey questions from each level of the organization is provided. Then, individual comments from each level relative to the area are provided. The comments may sometimes contradict the survey answers. Remember that each comment is from a single person while the summary of the answers is from a much broader selection of personnel. For example, if one person is unaware of policies, it may be because that person is new, forgot, or it could be an indicator of inconsistent communication.

The following legends apply to the contents of the tables.

***Legend***

Criteria:

Yes: 75% or more of respondents replied yes.

No: 75% or more of respondents replied no.

Unclear: Neither the yes nor no criteria were met.

As perceived by personnel at this level:

*yes* – The practice is most likely used by the organization.

*no* – The practice is most likely not used by the organization.

*unclear* – It is unclear whether the practice is present or not.

blank – The question was not asked of this level.

Optional Stoplight Status Criteria:

Green: 90% or more of the answers are yes.  
Blue: 65 – 89% of the answers are yes.

Yellow: 35 – 64% of the answers are yes.

Orange: 10-34% of the answers are yes.

Red: 9% or less of the answers are yes.

| **Security Awareness and Training (SP1): Survey Results** | | | **Stoplight Status: Red** | | |
| --- | --- | --- | --- | --- | --- |
| **Survey Statement** | **Senior Managers** | **Operational Area Managers** | | **Staff** | **IT Staff** |
| Staff members understand their security roles and responsibilities. This is documented and verified. | Unclear | Unclear | | No | No |
| There is adequate in-house expertise for all supported services, mechanisms, and technologies (e.g., logging, monitoring, or encryption), including their secure operation. This is documented and verified. | Unclear | Yes | | Unclear | No |
| Security awareness, training, and periodic reminders are provided for all personnel. Staff understanding is documented and conformance is periodically verified. | Unclear | No | | Unclear | No |

| **Security Awareness and Training (SP1): Contextual Information** | | |
| --- | --- | --- |
| **Organizational Level** | **Protection Strategy Practices** | **Organizational Vulnerabilities** |
| Senior Management | Quinn did start awareness training for everyone. | Not everyone’s had Quinn’s briefing and it’s only a start at training.  Only Quinn and Smart know what their roles and responsibilities are. |
| Operational Area Management | We did attend some training from Quinn. Not sure the scope was adequate. |  |
| Staff | Some people had some training from Quinn. | Not all of us could attend the training. We know we’re not supposed to share passwords, but there are probably other things we’re supposed to do. We need something written as a reminder of our responsibilities. |
| IT Staff |  | The awareness training was incomplete and not taken by everyone. Very few have any idea what their role is. As the sole IT staffer, I know I need a lot more training. |

| **Security Strategy (SP2): Survey Results** | | | **Stoplight Status: Orange** | | |
| --- | --- | --- | --- | --- | --- |
| **Survey Statement** | **Senior Managers** | **Operational Area Managers** | | **Staff** | **IT Staff** |
| The organization’s business strategies routinely incorporate security considerations. | Unclear | Unclear | |  |  |
| Security strategies and policies take into consideration the organization’s business strategies and goals. | Yes | Unclear | |  |  |
| Security strategies, goals, and objectives are documented and are routinely reviewed, updated, and communicated to the organization. | Unclear | No | |  |  |

| **Security Strategy (SP2): Contextual Information** | | |
| --- | --- | --- |
| **Organizational Level** | **Protection Strategy Practices** | **Organizational Vulnerabilities** |
| Senior Management | Security strategy, such as it is, does consider our business goals. There’s just not a lot of strategy. | Business strategy doesn’t consider security, except perhaps on an individual basis, like Smart. |
| Operational Area Management |  | If there’s a security strategy, we haven’t seen it so we don’t know what it takes into consideration.  Don’t have any idea if the business strategy considers security but with Smart’s expertise, surely it does. We just don’t know for sure. |
| Staff |  |  |
| IT Staff |  |  |

| **Security Management (SP3): Survey Results** | | | **Stoplight Status: Orange** | | |
| --- | --- | --- | --- | --- | --- |
| **Survey Statement** | **Senior Managers** | **Operational Area Managers** | | **Staff** | **IT Staff** |
| Management allocates sufficient funds and resources to information security activities. | Unclear | Yes | | Yes | No |
| Security roles and responsibilities are defined for all staff in the organization. | Unclear | Unclear | | Yes | No |
| The organization’s hiring and termination practices for staff take information security issues into account. | Unclear | Yes | | Yes | No |
| The organization manages information security risks, including   * assessing risks to information security * taking steps to mitigate information security risks | No | Unclear | | Unclear | No |
| Management receives and acts upon routine reports summarizing security-related information (e.g., audits, logs, risk, and vulnerability assessments). | Unclear | Unclear | |  | Yes |

| **Security Management (SP3): Contextual Information** | | |
| --- | --- | --- |
| **Organizational Level** | **Protection Strategy Practices** | **Organizational Vulnerabilities** |
| Senior Management | We thought we had enough funding allocated.  Budget and scheduling risks we manage. | Maybe we do need more funds. This evaluation should tell us that.  We never even considered security before in terms of firing. |
| Operational Area Management | We hired Quinn. | Not sure what managing security risks means. Don’t know if there are reports about security much less if anyone sees them.  Security isn’t in the budget, but it should be. |
| Staff |  | They never fired that temp who got into the personnel files. What’s security risk management? |
| IT Staff | I get several reports and vendor B also provides reports. Smart reviews and acts on them | We desperately need more funding and need consider how much at risk we are. |

| **Security Policies and Regulations (SP4): Survey Results** | | **Stoplight Status: Yellow** | | | |
| --- | --- | --- | --- | --- | --- |
| **Survey Statement** | **Senior Managers** | | **Operational Area Managers** | **Staff** | **IT Staff** |
| The organization has a comprehensive set of documented, current policies that are periodically reviewed and updated. | Unclear | | Unclear | Unclear | No |
| There is a documented process for management of security policies, including   * creation * administration (including periodic reviews and updates) * communication | No | | Unclear | Unclear | No |
| The organization has a documented process for evaluating and ensuring compliance with information security policies, applicable laws and regulations, and insurance requirements. | Yes | | Yes | Unclear | Yes |
| The organization uniformly enforces its security policies. | Yes | | Yes | Yes | Unclear |

| **Security Policies and Regulations (SP4): Contextual Information** | | |
| --- | --- | --- |
| **Organizational Level** | **Protection Strategy Practices** | **Organizational Vulnerabilities** |
| Senior Management | We have some policies that Smart wrote and keeps current. Other types of regulations and laws (not security) we have long standing policies and processes for insuring compliance. | We use an informal, not a documented process to manage policies. |
| Operational Area Management | We comply with many regulations.  Several polices have been documented. Maybe they should be a part of training | If there are security regulations, we may not track compliance.  I’ve never seen these policies. |
| Staff |  |  |
| IT Staff |  | There’s no enforcement of security policies at the moment. |

| **Collaborative Security Management (SP5): Survey Results** | | **Stoplight Status: Red** | | | |
| --- | --- | --- | --- | --- | --- |
| **Survey Statement** | **Senior Managers** | | **Operational Area Managers** | **Staff** | **IT Staff** |
| The organization has policies and procedures for protecting information when working with external organizations (e.g., third parties, collaborators, subcontractors, or partners), including   * protecting information belonging to other organizations * understanding the security polices and procedures of external organizations * ending access to information by terminated external personnel | Unclear | | No | Unclear | No |
| The organization has verified that outsourced security services, mechanisms, and technologies meet its needs and requirements. | Unclear | | Unclear |  | No |

| **Collaborative Security Management (SP5): Contextual Information** | | |
| --- | --- | --- |
| **Organizational Level** | **Protection Strategy Practices** | **Organizational Vulnerabilities** |
| Senior Management | We made sure that both vendors know what we need.  Smart has an informal working relationship with Vendor C. | There’s some doubt now that we knew what we needed when we signed those contracts.  Not sure how we’d verify this. |
| Operational Area Management |  |  |
| Staff |  |  |
| IT Staff | Vendor B informally works with Quinn to help him with patches and administrative tools. | There’s no real verification that they actually do what we ask. |

| **Contingency Planning/Disaster Recovery (SP6): Survey Results** | | | **Stoplight Status: Blue** | | |
| --- | --- | --- | --- | --- | --- |
| **Survey Statement** | **Senior Managers** | **Operational Area Managers** | | **Staff** | **IT Staff** |
| An analysis of operations, applications, and data criticality has been performed. | Yes | Unclear | |  | Yes |
| The organization has documented, reviewed, and tested   * business continuity or emergency operation plans * disaster recovery plan(s) * contingency plan(s) for responding to emergencies | Yes | Yes | |  | Yes |
| The contingency, disaster recovery, and business continuity plans consider physical and electronic access requirements and controls. | No | Unclear | |  | No |
| All staff are   * aware of the contingency, disaster recovery, and business continuity plans * understand and are able to carry out their responsibilities | Yes | Yes | | Yes | Yes |

| **Contingency Planning/Disaster Recovery (SP6): Contextual Information** | | |
| --- | --- | --- |
| **Organizational Level** | **Protection Strategy Practices** | **Organizational Vulnerabilities** |
| Senior Management | We do have disaster recovery plans and everyone knows about them. We have fire and flood insurance. This evaluation is our data analysis. | Those plans do not consider computer security. |
| Operational Area Management | The plans exist. OSHA requires an evacuation plan. | Most of us have seen them, but not all |
| Staff | I’ve seen the plans and I know the administrative staff knows what to do. | I’m sure we have them, but I’ve never seen them and I’m not sure what I’m supposed to do. |
| IT Staff | Plans for the usual disasters exist. | Lack of contingency plans if the network stays down or we lose the servers |

Current Operational Practices of the Widget Company

The following tables summarize the survey information from Processes 1 through 3 for each area of strategic practices. The information for each area is provided in two tables. First, a summary of the answers to the survey questions from each level of the organization is provided. Then, individual comments from each level relative to the area are provided. The comments may sometimes contradict the survey answers. Remember that each comment is from a single person while the summary of the answers is from a much broader selection of personnel. For example, if one person is unaware of policies, it may be because that person is new, forgot, or it could be an indicator of inconsistent communication.

The following legends apply to the contents of the tables.

***Legend***

Criteria:

Yes: 75% or more of respondents replied yes.

No: 75% or more of respondents replied no.

Unclear: Neither the yes nor no criteria were met.

As perceived by personnel at this level:

*yes* – The practice is most likely used by the organization.

*no* – The practice is most likely not used by the organization.

*unclear* – It is unclear whether the practice is present or not.

blank – The question was not asked at this level.

Optional Stoplight Status Criteria:

Green: 90% or more of the answers are yes.  
Blue: 65 – 89% of the answers are yes.

Yellow: 35 – 64% of the answers are yes.

Orange: 10-34% of the answers are yes.

Red: 9% or less of the answers are yes.

| **Physical Security Plans and Procedures (OP1.1): Survey Results** | | | **Stoplight Status: Blue** | | |
| --- | --- | --- | --- | --- | --- |
| **Survey Statement** | **Senior Managers** | **Operational Area Managers** | | **Staff** | **IT Staff** |
| Facility security plans and procedures for safeguarding the premises, buildings, and any restricted areas are documented and tested. | Yes | Yes | | Unclear | Yes |
| There are documented policies and procedures for managing visitors. | Yes | Yes | | Yes | Yes |
| There are documented policies and procedures for physical control of hardware and software. |  |  | | Yes | Unclear |

| **Physical Security Plans and Procedures (OP1.1): Contextual Information** | | |
| --- | --- | --- |
| **Organizational Level** | **Protection Strategy Practices** | **Organizational Vulnerabilities** |
| Senior Management | We have the policies and procedures. Vendors keep a visit log for billing purposes. | We don’t test them very often and we’re a bit weak on enforcement. |
| Operational Area Management | Visitors must be signed in and accompanied at all times on the shop floor. | Physical security is just too lax in the office. It’s better on the shop floor, but it’s not as good as it could be. |
| Staff | Everyone is supposed to lock their office doors; L. Maple has keys to all of them. | There are areas in the office suite that should be controlled and aren’t. |
| IT Staff |  | Disks are not controlled at all. Software is partially controlled. |

| **Physical Access Control (OP1.2): Survey Results** | | | **Stoplight Status: Orange** | | |
| --- | --- | --- | --- | --- | --- |
| **Survey Statement** | **Senior Managers** | **Operational Area Managers** | | **Staff** | **IT Staff** |
| There are documented policies and procedures for controlling physical access to work areas and hardware (computers, communication devices, etc.) and software media. | Unclear | No | | Unclear | Unclear |
| Workstations and other components that allow access to sensitive information are physically safeguarded to prevent unauthorized access. | No | Yes | | No | No |

| **Physical Access Control (OP1.2): Contextual Information** | | |
| --- | --- | --- |
| **Organizational Level** | **Protection Strategy Practices** | **Organizational Vulnerabilities** |
| Senior Management |  | I don’t think we do any of this, but I’m not really sure. |
| Operational Area Management | The managers keep their office doors locked on off hours so those areas are controlled. | There’s no control – we can get to any office machine. |
| Staff | I remember being given procedures for this but I can’t remember where they are. | The only control is a password, and those aren’t always a secret. |
| IT Staff |  | No one’s let me put any controls in yet. Maybe they will after this evaluation. |

| **Monitoring and Auditing Physical Security (OP1.3): Survey Results** | | **Stoplight Status: Yellow** | | |
| --- | --- | --- | --- | --- |
| **Survey Statement** | **Senior Managers** | **Operational Area Managers** | **Staff** | **IT Staff** |
| Maintenance records are kept to document the repairs and modifications of a facility’s physical components. |  | Yes |  | Yes |
| An individual’s or group’s actions, with respect to all physically controlled media, can be accounted for. |  | Unclear |  | No |
| Audit and monitoring records are routinely examined for anomalies, and corrective action is taken as needed. |  | Yes |  | Unclear |

| **Monitoring and Auditing Physical Security (OP1.3): Contextual Information** | | |
| --- | --- | --- |
| **Organizational Level** | **Protection Strategy Practices** | **Organizational Vulnerabilities** |
| Senior Management |  |  |
| Operational Area Management | There are monthly reports on maintenance/repairs of all equipment, both shop floor and office. | Don’t think we track individual activity |
| Staff |  |  |
| IT Staff | We track repairs and modifications. | There’s no way, currently, to track an individual’s actions. The audit records aren’t really that good – too simple, too spotty. We need better ones. |

| **System and Network Management (OP2.1): Survey Results** | | **Stoplight Status: Orange** | | | |
| --- | --- | --- | --- | --- | --- |
| **Survey Statement** | **Senior Managers** | | **Operational Area Managers** | **Staff** | **IT Staff** |
| There are documented and tested security plan(s) for safeguarding the systems and networks. | Unclear | | Unclear |  | Yes |
| Sensitive information is protected by secure storage (e.g., backups stored off site, discard process for sensitive information). |  | |  |  | No |
| The integrity of installed software is regularly verified. |  | |  |  | Unclear |
| All systems are up to date with respect to revisions, patches, and recommendations in security advisories. |  | |  |  | Yes |
| There is a documented and tested data backup plan for backups of both software and data. All staff understand their responsibilities under the backup plans. | Unclear | | Unclear | No | No |
| Changes to IT hardware and software are planned, controlled, and documented. |  | |  |  | No |
| IT staff members follow procedures when issuing, changing, and terminating users’ passwords, accounts, and privileges.   * Unique user identification is required for all information system users, including third-party users. * Default accounts and default passwords have been removed from systems. |  | |  |  | Yes |
| Only necessary services are running on systems – all unnecessary services have been removed. |  | |  |  | Unclear |

| **System and Network Management (OP2.1): Contextual Information** | | |
| --- | --- | --- |
| **Organizational Level** | **Protection Strategy Practices** | **Organizational Vulnerabilities** |
| Senior Management | We have the plans, the vendors wrote them and we approved them. | We don’t test them. |
| Operational Area Management | We back up the financials | Don’t think all the designs are backed-up. |
| Staff |  |  |
| IT Staff | Vendor B gave me a good set of procedures to follow for user passwords and all. I follow those.  I patch everything at the same time. | Back-ups are not complete, even for critical information.  I occasionally check the integrity of the software, but I just don’t have the time to do all of it.  I can’t control people making changes after I update and verify their systems and laptops. |

| **System Administration Tools (OP2.2): Survey Results** | | | **Stoplight Status: Red** | | |
| --- | --- | --- | --- | --- | --- |
| **Survey Statement** | **Senior Managers** | **Operational Area Managers** | | **Staff** | **IT Staff** |
| Tools and mechanisms for secure system and network administration are used, and are routinely reviewed and updated or replaced. |  |  | |  | Unclear |

| **System Administration Tools (OP2.2): Contextual Information** | | |
| --- | --- | --- |
| **Organizational Level** | **Protection Strategy Practices** | **Organizational Vulnerabilities** |
| Senior Management |  |  |
| Operational Area Management |  |  |
| Staff |  |  |
| IT Staff |  | Vendor C may do this for MCS, but we can’t verify that. I do some of this for the office system, and Vendor B may be doing some remotely, but we can’t verify that. |

| **Monitoring and Auditing IT Security (OP2.3): Survey Results** | | **Stoplight Status: Red** | | | |
| --- | --- | --- | --- | --- | --- |
| **Survey Statement** | **Senior Managers** | | **Operational Area Managers** | **Staff** | **IT Staff** |
| System and network monitoring and auditing tools are routinely used by the organization. Unusual activity is dealt with according to the appropriate policy or procedure. |  | |  |  | Unclear |
| Firewall and other security components are periodically audited for compliance with policy. |  | |  |  | Unclear |

| **Monitoring and Auditing IT Security (OP2.3): Contextual Information** | | |
| --- | --- | --- |
| **Organizational Level** | **Protection Strategy Practices** | **Organizational Vulnerabilities** |
| Senior Management |  |  |
| Operational Area Management |  |  |
| Staff |  |  |
| IT Staff |  | It’s just not clear what the vendors are doing with MCS and the office systems. I’m not doing very much for the office system. |

| **Authentication and Authorization (OP2.4): Survey Results** | | | **Stoplight Status: Orange** | | |
| --- | --- | --- | --- | --- | --- |
| **Survey Statement** | **Senior Managers** | **Operational Area Managers** | | **Staff** | **IT Staff** |
| Appropriate access controls and user authentication (e.g., file permissions, network configuration) consistent with policy are used to restrict user access to information, sensitive systems, specific applications and services, and network connections. |  | Unclear | |  | No |
| There are documented policies and procedures to establish and terminate the right of access to information for both individuals and groups. | Yes | Yes | |  | No |
| Methods or mechanisms are provided to ensure that sensitive information has not been accessed, altered, or destroyed in an unauthorized manner. Methods or mechanisms are periodically reviewed and verified. |  |  | |  | No |

| **Authentication and Authorization (OP2.4): Contextual Information** | | |
| --- | --- | --- |
| **Organizational Level** | **Protection Strategy Practices** | **Organizational Vulnerabilities** |
| Senior Management |  |  |
| Operational Area Management | Financials are somewhat controlled  There are some procedures documented somewhere. I’ve seen them. | I have access to too much – there’s no consistent control.  Everyone can get to everything, except financial.  They can get to financial too, if they really tried. |
| Staff |  |  |
| IT Staff | There are some minor controls on access to financial data. | What policies exist aren’t documented and usually are not consistently followed. I just don’t have the time to keep up as much as I should. I didn’t get around to canceling the summer interns’ accounts for a few months after they left. I was just encrypting financials. |

| **Vulnerability Management (OP2.6): Survey Results** | | **Stoplight Status: Orange** | | | |
| --- | --- | --- | --- | --- | --- |
| **Survey Statement** | **Senior Managers** | | **Operational Area Managers** | **Staff** | **IT Staff** |
| There is a documented set of procedures for managing vulnerabilities, including   * selecting vulnerability evaluation tools, checklists, and scripts * keeping up to date with known vulnerability types and attack methods * reviewing sources of information on vulnerability announcements, security alerts, and notices * identifying infrastructure components to be evaluated * scheduling of vulnerability evaluations * interpreting and responding to the results * maintaining secure storage and disposition of vulnerability data |  | |  |  | No |
| Vulnerability management procedures are followed and are periodically reviewed and updated. |  | |  |  | Unclear |
| Technology vulnerability assessments are performed on a periodic basis, and vulnerabilities are addressed when they are identified. |  | |  |  | Yes |

| **Vulnerability Management (OP2.6): Contextual Information** | | |
| --- | --- | --- |
| **Organizational Level** | **Protection Strategy Practices** | **Organizational Vulnerabilities** |
| Senior Management |  |  |
| Operational Area Management |  |  |
| Staff |  |  |
| IT Staff | I do some, on my own, with help from Vendor B. | We don’t do this formally. There’s no documented procedure. The vendors are supposed to do this and they might. But we don’t know for sure. |

| **Encryption (OP2.6): Survey Results** | | | **Stoplight Status: Yellow** | | |
| --- | --- | --- | --- | --- | --- |
| **Survey Statement** | **Senior Managers** | **Operational Area Managers** | | **Staff** | **IT Staff** |
| Appropriate security controls are used to protect sensitive information while in storage and during transmission (e.g., data encryption, public key infrastructure, virtual private network technology). |  |  | |  | Unclear |
| Encrypted protocols are used when remotely managing systems, routers, and firewalls. |  |  | |  | Yes |

| **Encryption (OP2.6): Contextual Information** | | |
| --- | --- | --- |
| **Organizational Level** | **Protection Strategy Practices** | **Organizational Vulnerabilities** |
| Senior Management |  |  |
| Operational Area Management |  |  |
| Staff |  |  |
| IT Staff | Some data is protected (financials). No other data has been identified as critical to protect in this way. |  |

| **Security Architecture and Design (OP2.7): Survey Results** | | | **Stoplight Status: Yellow** | | |
| --- | --- | --- | --- | --- | --- |
| **Survey Statement** | **Senior Managers** | **Operational Area Managers** | | **Staff** | **IT Staff** |
| System architecture and design for new and revised systems include considerations for   * security strategies, policies, and procedures * history of security compromises * results of security risk assessments |  |  | |  | Unclear |
| The organization has up-to-date diagrams that show the enterprise-wide security architecture and network topology. |  |  | |  | Yes |

| **Security Architecture and Design (OP2.7): Contextual Information** | | |
| --- | --- | --- |
| **Organizational Level** | **Protection Strategy Practices** | **Organizational Vulnerabilities** |
| Senior Management |  |  |
| Operational Area Management |  |  |
| Staff |  |  |
| IT Staff | I have the latest maps and diagrams from Vendor B. In fact, I let them know if I change anything so they can keep up to date. | We haven’t really updated anything so it hasn’t occurred so far. |

| **Incident Management (OP3.1): Survey Results** | | **Stoplight Status: Red** | | | |
| --- | --- | --- | --- | --- | --- |
| **Survey Statement** | **Senior Managers** | | **Operational Area Managers** | **Staff** | **IT Staff** |
| Documented procedures exist for identifying, reporting, and responding to suspected security incidents and violations. | Unclear | | Yes | Unclear | No |
| Incident management procedures are periodically tested, verified, and updated. | No | | Unclear | Unclear | No |
| There are documented policies and procedures for working with law enforcement agencies. | Unclear | | Unclear | No | No |

| **Incident Management (OP3.1): Contextual Information** | | |
| --- | --- | --- |
| **Organizational Level** | **Protection Strategy Practices** | **Organizational Vulnerabilities** |
| Senior Management | We have informal arrangements with the local police. | There’s nothing documented for any of this, much less tested. |
| Operational Area Management | We have documented procedures for the usual crimes and stuff. | Surely Smart and Quinn have dealt with this. But we don’t actually know anything about it. |
| Staff | President Willis is on very good terms with the Chief of Police. They’d come right away if we had any trouble. |  |
| IT Staff |  | The vendors actually gave me copies of standard procedures for dealing with incidents. I’ve never used them. The other procedures and polices don’t exist, as far as I know. |

| **General Staff Practices (OP3.2): Survey Results** | | **Stoplight Status: Orange** | | |
| --- | --- | --- | --- | --- |
| **Survey Statement** | **Senior Managers** | **Operational Area Managers** | **Staff** | **IT Staff** |
| Staff members follow good security practice, such as   * securing information for which they are responsible * not divulging sensitive information to others (resistance to social engineering) * having adequate ability to use information technology hardware and software * using good password practices * understanding and following security policies and regulations * recognizing and reporting incidents | Unclear | Yes | Unclear | No |
| All staff at all levels of responsibility implement their assigned roles and responsibility for information security. | Unclear | Yes | Yes | Unclear |
| There are documented procedures for authorizing and overseeing all staff (including personnel from third-party organizations) who work with sensitive information or who work in locations where the information resides. | Unclear | Unclear | Unclear | Unclear |

| **General Staff Practices (OP3.2): Contextual Information** | | |
| --- | --- | --- |
| **Organizational Level** | **Protection Strategy Practices** | **Organizational Vulnerabilities** |
| Senior Management | Everyone can be trusted to keep the success of this company in mind. We don’t need formality | We really have gotten quite lax about passwords and laptops keeping even paper-based designs secure.  We don’t have defined roles so they’re not being followed. |
| Operational Area Management | I’ve talked with Quinn about formalizing staff procedures. | I don’t think there are procedures for overseeing people using critical data.  We need better staff practices with rewards or incentives. |
| Staff | We follow most of the rules. | We do share passwords. It’s just more convenient. |
| IT Staff |  | People like to think they’re following the rules, but they rarely do. |

Evaluation Criteria for Widget Designs

| **Evaluation Criteria** | | | |
| --- | --- | --- | --- |
| **Impact Area** | **High** | **Medium** | **Low** |
| Reputation/ Customer Confidence | * 6 or more of our competing customers lose confidence in our ability to keep their information secret * Lose 2 or more customers * Delay charges for 4 or more customers * 1 or more customers sue for damages from incorrect widgets, delays, etc. | * 2-5 of our competing customers lose confidence in our ability to keep their information secret * Lose 1 customer * Delay charges for 1-3 customers | * 1 of our competing customers loses confidence in our ability to keep their information secret * President has to personally contact customers and convince them to stay with us * Minor customer delays (less than 1 week on normal orders) |
| Employee Safety | * Loss of life or irrecoverable injury * Large number of recoverable injuries (more than 6 shop floor or staff) * Lawsuit by 1 or more employees | * Recoverable injury, some downtime for employee(s) (1-48 hours) * Threat of lawsuits, out-of-court settlement of less than $50,000 (covered by insurance policy) | * Use of on-site first aid |
| Productivity | * Loss of 13 or more hours of production runs per week * Union-organized strike * Employee turnover on shop floor of more than 15% per quarter | * Loss of 5-12 hours of production runs per week * Unofficial “slow-down” * Both accountants out sick during peak financial periods (taxes, inventory) * Employee turnover on shop floor of 5-15% per quarter | * Loss of 0 – 4 hours of production runs per week * Up to 3 shop floor workers from the same shift, and up to 2 administrative workers out sick at the same time * Employee turnover on shop floor of 0-5% per quarter |
| Fines/ Legal Penalties | * Audit penalty over 5% of sales * Negative OSHA finding requiring retraining or measures that cost more than 5% of sales | * Audit penalty of 0-5% of sales * Negative OSHA finding requiring retraining or measures that cost 0-5% of sales | * Negative audit finding * Negative OSHA finding that can be corrected through procedural or paper changes |
| Financial | * One-time loss of more than $200,000 (exceeds insurance policy) * Recurring costs or losses above $6000/month | * One-time loss of $50,000 to $200,000 * Recurring costs or losses from $2000-6000/month | * One time loss of less than $50,000 * Recurring costs or losses up to $2000/month |

### **Instructor notes**

Students should compare current practices to the Cybok library of best practices to identify poor practices that need replacement and gaps that need to be addressed.

You may want to update parts of the case to include newer forms of technology to focus student attention on areas of risk such as supply chain risk and Cloud.

This material has been used in training classes of up to 25 participants. Attendees are divided into groups of 4-5 to work on the tasks as a group and provide recommendations. Each team reports their work to the whole group as the last step in the exercise.

In a classroom setting with students of varying skill levels, this exercise can be used initially to see how they work with the material. After they have studied the topic for a while, have them revisit the exercise to update their responses to show what understanding they have gained.

### **Example solution**

Analysis Results: Risk Mitigation Plans for Widget Designs

Mitigation Plans

|  |  |
| --- | --- |
| **Mitigation Plan for Human Actors Using Network Access** | |
| **Questions** | **Actions** |
| What actions could you take to recognize or detect this threat type as it is occurring?  What actions could you take to resist or prevent this threat type from occurring?  What actions could you take to recover from this threat type if it occurs?  What other actions could you take to address this threat type?  How will you test or verify that this mitigation plan works and is effective? | *Consider administrative, physical, and technical actions that you could take.*  Establish secure, direct dial-in for the vice president, Mr. Smart.  Add stronger password controls to separate server and add login function. Harden this machine for backup use.   * Restrict access to design documents on servers to selected staff; need-to-know only basis. Provide master index for designs to allow look-up without actual access to designs. * Have staff sign non-disclosure agreements with penalty clauses.   Establish procedures for removing access privileges for terminated employees.   * Restrict dial-in line availability for Vendor C to predefined maintenance cycles or if agreed to by Mr. Smart. Quinn will secure a backup, verify changes verbally with vendor, and run comparison after change. * Have Vendor C staff members who translate designs sign non-disclosure agreements; add penalty clause to Vendor C’s contract for disclosure of designs. * Create off-site backups for all electronic designs (master library) and periodic backup schedule. * Verify all changes on paper against electronic versions and bring master library up to date. * Research options for alternative power supplies. |

|  |  |
| --- | --- |
| **Mitigation Plan for Human Actors Using Physical Access** | |
| **Questions** | **Actions** |
| What actions could you take to recognize or detect this threat type as it is occurring?  What actions could you take to resist or prevent this threat type from occurring?  What actions could you take to recover from this threat type if it occurs?  What other actions could you take to address this threat type?  How will you test or verify that this mitigation plan works and is effective? | *Consider administrative, physical, and technical actions that you could take.*  Rehire first-shift security guard; close gaps in security fencing; and set up process for checking in and out of the plant for workers and visitors.  Establish access controls for paper design copies with sign in/out. VP Smart will review logs weekly. Restrict access to those with a need to know.   * Establish sign-out process for Vendor C staff translating designs for MCS. Provide encrypted, read-only versions on CD-ROM, a non-disclosure reminder, and specific timetable for return. Verify staff member has signed non-disclosure agreement. * Add lights around plant for better visibility and make sure they are on from dusk to dawn. * Add random checks of office areas to security guards duties. * Check insurance and tax benefits for enhanced physical security. |

|  |  |
| --- | --- |
| **Mitigation Plan for System Problems** | |
| **Questions** | **Actions** |
| What actions could you take to recognize or detect this threat type as it is occurring?  What actions could you take to resist or prevent this threat type from occurring?  What actions could you take to recover from this threat type if it occurs?  What other actions could you take to address this threat type?  How will you test or verify that this mitigation plan works and is effective? | *Consider administrative, physical, and technical actions that you could take.*  Call for a meeting with Vendor C and tell them of our security concerns and the impacts we face from system errors with MCS. Negotiate additional clauses, and fines for significant production delays due to faulty software upgrades or equipment problems.  Discuss possibility of having Quinn trained in routine MCS maintenance and simple problem fixing. Quinn’s signing a non-disclosure agreement with Vendor C is acceptable.   * Review Vendor B maintenance agreement to see if we can improve their response/turnaround time or if there is legal precedence for fining them for the unacceptable delays on office equipment repairs. Investigate costs of improving the contract to suit us or changing to a different contractor for better conditions. |

|  |  |
| --- | --- |
| **Mitigation Plan for Other Problems** | |
| **Questions** | **Actions** |
| What actions could you take to recognize or detect this threat type as it is occurring?  What actions could you take to resist or prevent this threat type from occurring?  What actions could you take to recover from this threat type if it occurs?  What other actions could you take to address this threat type?  How will you test or verify that this mitigation plan works and is effective? | *Consider administrative, physical, and technical actions that you could take.*  Research options for improved fire detection/suppression capabilities.  Check into other ISP providers for better rates and improved reliability. |

Protection Strategy

|  |  |
| --- | --- |
| **Protection Strategy for Strategic Practices**  **Security Awareness and Training (SP1)** | |
| **Questions to Consider** | **Strategies** |
| * What can you do to maintain or improve the level of information security training that all staff members receive? (Consider awareness training as well as technology-related training.) * Does your organization have adequate in-house expertise for all supported technologies? What can you do to improve your staff’s technology expertise? * What can you do to ensure that all staff members understand their security rules and responsibilities? | * Incorporate awareness training in employee orientation for new employees. * Conduct semi-annual refresher sessions for everyone prior to company luncheons. * Have Quinn investigate the availability of the type of training we need and form a plan, with Mr. Smart’s approval. * Update the posters and signs on the shop floor. * Add reminder screens to log-ins. |
| **Issues:** What issues related to security awareness and trainingcannot be addressed by your organization?  Add screen reminders to MCS system; add security awareness to MCS training. | |

|  |  |
| --- | --- |
| **Protection Strategy for Strategic Practices**  **Security Strategy (SP2)** | |
| **Questions to Consider** | Strategies |
| * Are security issues incorporated into your organization’s business strategy? What can you do to improve the way in which security issues are integrated with your organization’s business strategy? * Are business issues incorporated into your organization’s security strategy? What can you do to improve the way in which business issues are integrated with your organization’s security strategy? * What can you do to improve the way in which security strategies, goals, and objectives are documented and communicated to the organization? | * Add security to topics in quarterly management planning and annual business planning meetings. Have Quinn brought up to speed so he can provide input to these planning sessions and participate in part of them. * Assign security responsibility to one of the senior managers. * Establish annual security audit to assess company procedures and policies. Will need Quinn and Smart to investigate companies that can do this for reasonable costs. |
| **Issues:** What issues related to security strategy cannot be addressed by your organization?  Review vendor contracts for handling security. If necessary, add clauses for minimum requirements and some type of audit function. | |

|  |  |
| --- | --- |
| **Protection Strategy for Strategic Practices**  **Security Management (SP3)** | |
| **Questions to Consider** | **Strategies** |
| * Does management allocate sufficient funds and resources to information security activities? What level of funding for information security activities is appropriate for your organization? * What can you do to ensure that security roles and responsibilities are defined for all staff in your organization? * Do your organization’s hiring and retention practices take information security issues into account (also applies to contractors and vendors)? What can you do to improve your organization’s hiring and retention practices? * What can you do to improve the way in which your organization manages its information security risk? * What can you do to improve the way in which security-related information is communicated to your organization’s management? | * Expand employee policies and procedures to include security responsibilities and have everyone review and sign off on the changes. * Designate a senior manager to be responsible for security and have that person assign other security-related roles and responsibilities to different staff members. Plan should have review and approval of both President and VP. * All employees will need to sign a non-disclosure agreement relative to corporate proprietary data, including widget designs and customer data. Sanctions should be specified for violations. |
| **Issues:** What issues related to security management cannot be addressed by your organization? | |

|  |  |
| --- | --- |
| **Protection Strategy for Strategic Practices**  **Security Policies and Regulations (SP4)** | |
| **Questions to Consider** | **Strategies** |
| * What can you do to ensure that your organization has a comprehensive set of documented, current security policies? * What can you do to improve the way in which your organization creates, updates, and communicates security policies? * Does your organization have procedures to ensure compliance with laws and regulations affecting security? What can you do to improve how well your organization complies with laws and regulations affecting security? * What can you do to ensure that your organization uniformly enforces its security policies? | * Security policies will be drafted by Smart and Quinn for addition to the corporate policy manual. This will be distributed to all managers. |
| **Issues:** What issues related to security policies and regulations cannot be addressed by your organization? | |

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| --- | --- |
| **Protection Strategy for Strategic Practices**  **Collaborative Security Management (SP5)** | |
| **Questions to Consider** | **Strategies** |
| * Does your organization have policies and procedures for protecting information when working with external organizations (e.g., third parties, collaborators, subcontractors, or partners)? What can your organization do to improve the way in which it protects information when working with external organizations? * What can your organization do to improve the way in which it verifies that external organizations are taking proper steps to protect critical information and systems? * What can your organization do to improve the way in which it verifies that outsourced security services, mechanisms, and technologies meet its needs and requirements? | * Vendor contracts will be reviewed to bring them into compliance with new security policies. * Vendors will be audited annually based on performance, including ability to manage security according to revised contracts. * Penalties for failure to comply will be considered for vendors (especially during contract renewals). |
| **Issues:** What issues related to collaborative security management cannot be addressed by your organization?  Vendors must be supportive of this direction. Not sure we have the ability to change their attitudes or business practices. We need to be prepared to back down and develop better contingency plans or change vendors. | |

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| **Protection Strategy for Strategic Practices**  **Contingency Planning/Disaster Recovery (SP6)** | |
| **Questions to Consider** | **Strategies** |
| * Does your organization have a defined business continuity plan? Has the business continuity plan been tested? What can you do to ensure that your organization has a defined and tested business continuity plan? * Does your organization have a defined disaster recovery plan? Has the disaster recovery plan been tested? What can you do to ensure that your organization has a defined and tested disaster recovery plan? * What can you do to ensure that staff members are aware of and understand your organization’s business continuity and disaster recovery plans? | * Review our insurance policies for fire and flood and make sure we are covered for loss of electronic information. The policies have not been significantly updated in several years except for the MCS system addition. * Review our fire evacuation procedures to see if there is anything we need to do that’s simple and fast to secure critical system components. * Review fire detection/suppression systems to see if recent office rearrangements have put critical systems at greater risk. |
| **Issues:** What issues related to contingency planning and disaster recovery cannot be addressed by your organization? | |

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| **Protection Strategy for Operational Practices**  **Physical Security (OP1)** | |
| **Questions to Consider** | **Strategies** |
| * What training and education initiatives could help your organization maintain or improve its physical security practices? * What funding level is appropriate to support your organization’s physical security needs? * Are your policies and procedures sufficient for your organization’s physical security needs? How could they be improved? * Who has responsibility for physical security? Should anyone else be involved? * What other departments in your organization should be involved with physical security? * What external experts could help you with physical security? How will you communicate your requirements? How will you verify that your requirements were met? | * Review physical security at plant as a result of this evaluation’s findings and improve it where needed. * Review contract with security company and reinstate first-shift guard, expand contract to include sign-in/out for visitors, and add regular office patrols to plant/grounds patrols during second and third shifts. * Make sure new posters for shop floor include reminders to not allow visitors on the shop floor or anywhere without an escort. * When Smart/Quinn are looking for security audit companies, check into their ability to do physical security audits as well. |
| **Issues:** What issues related to physical security cannot be addressed by your organization? | |

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| **Protection Strategy for Operational Practices**  **Information Technology Security (OP2)** | |
| **Questions to Consider** | **Strategies** |
| * What training and education initiatives could help your organization maintain or improve its information technology security practices? * What funding level is appropriate to support your organization’s information technology security needs? * Are your policies and procedures sufficient for your organization’s information technology security needs? How could they be improved? * Who has responsibility for information technology security? Should anyone else be involved? * What other departments in your organization should be involved with information technology security? * What external experts could help you with information technology security? How will you communicate your requirements? How will you verify that your requirements were met? | * Have Quinn list all of the training he needs to better maintain office equipment and software, and develop a plan for getting him trained. * Verify that someone, probably Quinn, has all the necessary basic skills for all on-site technologies. Consider having a backup for Quinn on really critical skills and knowledge. * Quinn/Smart to build plan for improving corporate use of security-related tools and software. * Investigate options for security audits and vulnerability assessments done by an outside vendor or company vs. training Quinn to do these. * Have Quinn document his procedures relative to security and day-to-day maintenance. |
| **Issues:** What issues related to information technology security cannot be addressed by your organization?  Vendor B has some responsibility for security on office systems and network; Vendor C is responsible for MCS security. We will need to work with them to determine what the minimal standards are to meet our needs. | |

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| **Protection Strategy for Operational Practices**  **Staff Security (OP3)** | |
| **Questions to Consider** | **Strategies** |
| * What training and education initiatives could help your organization maintain or improve its staff security practices? * What funding level is appropriate to support your staff security needs? * Are your policies and procedures sufficient for your staff security needs? How could they be improved? * Who has responsibility for staff security? Should anyone else be involved? * What other departments in your organization should be involved with staff security? * What external experts could help you with staff security? How will you communicate your requirements? How will you verify that your requirements were met? | * Start discussions with union over concerns with MCS. Deal with any issues now to avoid future security problems. * Same as awareness and training, roles and responsibilities actions above. |
| **Issues:** What issues related to staff security cannot be addressed by your organization? | |

A8.4 Action Items

| **Action Item** | **Information** |
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| Ask Vendor C to fix high-severity vulnerabilities on MCS as soon as possible and verify with us that they are corrected. | *Responsibility:* Smart  *Completion date:* 2 weeks  *Required management actions:* Smart needs to do this because the vendor responds better to him. |
| Ask Vendor B to work with Quinn to fix high-severity vulnerabilities as soon as possible. | *Responsibility:* Smart/Quinn  *Completion date:* 2 weeks  *Required management actions:* |
| Lock the master file of widget designs (paper) and give keys only to President, VP, and plant manager. | *Responsibility:* President  *Completion date:* 2 days  Required management actions: Management has to do this as the information is really their responsibility. |
| Have Quinn patch all the office PCs and laptops to the latest versions. | *Responsibility:* Quinn  *Completion date:* 2 days  Required management actions: |
| Review firewall for appropriate level of technical controls; review remote access procedures and technical controls for remote users; review Vendor C’s remote administration procedures and authentication; review file server for appropriate services. | *Responsibility:* Quinn and Smart  *Completion date:* 2 days  Required management actions: Smart will need to review Quinn’s findings and approve any changes. |

### **References**

##### [Christopher J. Alberts](https://resources.sei.cmu.edu/library/author.cfm?authorID=4973), [Audrey J. Dorofee](https://resources.sei.cmu.edu/library/author.cfm?authorID=4693), [James F. Stevens](https://resources.sei.cmu.edu/library/author.cfm?authorID=3893), [Carol Woody](https://resources.sei.cmu.edu/library/author.cfm?authorID=3747), Introduction to the OCTAVE Approach, August 2003, <https://resources.sei.cmu.edu/library/asset-view.cfm?assetid=51546>

### **Abstract**

This document describes the Operationally Critical Threat, Asset, and Vulnerability Evaluation (OCTAVE), an approach for managing information security risks. It presents an overview of the OCTAVE approach and briefly describes two OCTAVE-consistent methods developed at the Software Engineering Institute (SEI).

The overall approach embodied in OCTAVE is described first, followed by a general description of the two methods: the OCTAVE Method for large organizations and OCTAVE-S1 for small organizations. Information is provided to assist the reader in differentiating between the two methods, including characteristics defining the target organization for each method as well as any constraints and limitations of each method. A series of questions is also provided to help readers determine which method is best for them. Readers are then directed to the appropriate Web site to download the method of their choice.

It should be noted that some organizations may need a hybrid or a combination of the two methods, or a completely different version of OCTAVE. A final chapter discusses some of the possible alternate versions.

##### [Christopher J. Alberts](https://resources.sei.cmu.edu/library/author.cfm?authorID=4973), [Audrey J. Dorofee](https://resources.sei.cmu.edu/library/author.cfm?authorID=4693), Managing Information Security Risks: The OCTAVE Approach, March 2002, Addison-Wesley Professional

### **Abstract**

OCTAVE enables any organization to develop security priorities based on the organization's particular business concerns. This approach provides a coherent framework for aligning security actions with overall objectives. Managing Information Security Risks, written by the developers of OCTAVE, is the complete and authoritative guide to its principles and implementations. The book provides a systematic way to evaluate and manage information security risks, illustrates the implementation of self-directed evaluations, and shows how to tailor evaluation methods to different types of organizations.

##### Alberts, Christopher; Dorofee, Audrey; & Allen, Julia. *OCTAVE Catalog of Practices, Version 2.0.* CMU/SEI-2001-TR-020. Software Engineering Institute, Carnegie Mellon University. 2001. http://resources.sei.cmu.edu/library/asset-view.cfm?AssetID=5701

### **Abstract**

The Operationally Critical Threat, Asset, and Vulnerability Evaluation (OCTAVE) Method enables organizations to identify the risks to their most important assets and build mitigation plans to address those risks. OCTAVE uses three "catalogs" of information to maintain modularity and keep the method separate from specific technologies. One of these catalogs is the catalog of good security practices. It provides the means to measure an organization's current security practices and to build a strategy for improving its practices to protect its critical assets.

The catalog of practices is divided into two types of practice—strategic and operational. The strategic practices focus on organizational issues at the policy level and provide good, general management practices. Operational practices focus on the technology-related issues dealing with how people use, interact with, and protect technology. This technical report describes how the catalog of practices is used in OCTAVE and describes the catalog in detail.

##### Caralli, Richard; Stevens, James; Young, Lisa; & Wilson, William. *Introducing OCTAVE Allegro: Improving the Information Security Risk Assessment Process.* CMU/SEI-2007-TR-012. Software Engineering Institute, Carnegie Mellon University. 2007. <http://resources.sei.cmu.edu/library/asset-view.cfm?AssetID=8419>

### **Abstract**

This technical report introduces the next generation of the Operationally Critical Threat, Asset, and Vulnerability Evaluation (OCTAVE) methodology, OCTAVE Allegro. OCTAVE Allegro is a methodology to streamline and optimize the process of assessing information security risks so that an organization can obtain sufficient results with a small investment in time, people, and other limited resources. It leads the organization to consider people, technology, and facilities in the context of their relationship to information and the business processes and services they support. This report highlights the design considerations and requirements for OCTAVE Allegro based on field experience with existing OCTAVE methods and provides guidance, worksheets, and examples that an organization can use to begin performing OCTAVE Allegro-based risk assessments.